

Conoflow



ITT Industries

SALES TALK BULLETIN

Date: February 24, 2003

STB2003-2

Subject: HP555 Electric Vaporizing Regulators

Dear ITT Conoflow Customers,

There has been some confusion brought to our attention about the certifications of our electric vaporizing regulators, and those of our competitors. Please be advised of the following.

1. What is the certification of the electrical enclosure used on the ITT Conoflow HP555 Electric Vaporizing regulator?

The certification of our enclosure only is Class 1, Divisions I and II, Groups C, D; Class 2, Divisions I and II, Groups E, F, and G.

2. In addition to the enclosure certification, has ITT Conoflow submitted our entire regulator to Factory Mutual for Explosionproof certification?

Yes, ITT Conoflow has received FM certification for the entire regulator package, and did not elect to solely rely on an enclosure for our certification. The FM certification is Class 1, Division II, Groups C and D; Class 2, Division II, Groups E, F, and G.

3. Why did ITT elect to have their entire regulator package certified?

It is our policy to insure that all products designed and manufactured by ITT Conoflow meet high standards according to safety protocols and published accreditation specifications. We would refrain from blanket acceptance criteria; rather we would elect to fully acquaint our customers with the totality of our safety approvals.

4. Do other electric vaporizing regulators supply both “enclosure” and total regulator certification?

No, to the best of our knowledge, ITT Conoflow is the only manufacturer supplying both enclosure and regulator certification.

Please advise if your customer requires further clarification on this important issue. We want to insure that your customer is aware of what the difference is between discrete component certification and total regulator certification.

ITT Conoflow


Jerold Liljedahl
Sales Manager